

## HARNESS THE POWER OF DIRECT MAIL & DIGITAL MEDIA

## When digital and direct mail are combined, marketers see:



40% conversion rates.



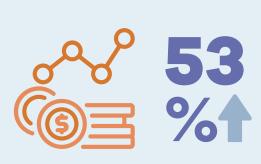
68% increased website visits.



63% increased response rates.



60% increased ROI.



53% increased leads.



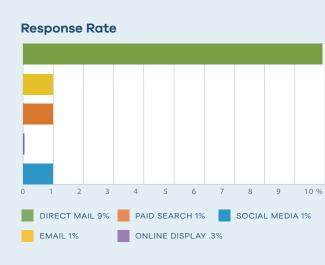
39% increased traffic to a physical store or business.



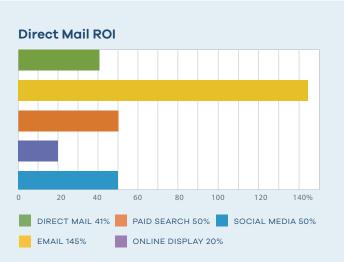
11% increased downloads.

Source: USPS Future of Direct Mail

Direct mail should not be used in a silo. Combining direct mail and digital marketing creates synergies that enhance overall results and response.



Direct mail response rate to house files is 9% (compared to 1% email, 1% paid search, .3% online display, 1% social media).



Direct mail median return on investment to house files is 41% (compared to 145% email, 50% paid search, 20% online display, 50% social media).

ANA | DMA Response Rate Report, 2018



San Jose (HQ), CA

© 2022 BR Printers, Inc. All rights reserved.

665 Lenfest Rd.

**San Diego, CA** (CDM) 7606 Miramar Rd. #7100 San Diego, CA 92126 **Denver, CO** 5050 Moline St. Denver, CO 80239 303-765-1383 Independence, KY 10154 Toebben Dr Independence, KY 41051 859-292-1700 **Appleton, WI** (NGS) 2600 North Ballard Rd. Appleton, WI 54911 920-734-7500

Cincinnati, OH 3962 Virginia Ave. Cincinnati, OH 45227 800-598-7808

WEB: brprinters.com EMAIL: info@brprinters.com